

VISTERRA

# Platform Partners

## ► MERGERS & ACQUISITIONS

Alan Handley, President & CEO

## We Are Visterra!

### Growing Trust Through Partnership

Visterra Landscape Group is recognized as a premier commercial landscaping platform, consistently ranking among the Top 30 largest landscape service providers in North America. Established in December 2022, Visterra has achieved significant growth through both organic development and strategic acquisitions of partner companies. Our organization is dedicated to integrating, expanding, and investing in its partners, building a reputation founded on trust, quality, and reliability for property and facility managers throughout the United States.

In both 2024 and 2025, Visterra was honored with the distinguished Lawn & Landscape Best Places to Work in Landscaping award, as well as consecutive safety awards from the National Association of Landscape Professionals. These accolades enhance our credibility and provide transparency into our commitment to our team members and operational excellence. We remain dedicated to principles such as trust, growth, safety, partnership, and scalability as we continue our pursuit of industry leadership.

Visterra partner companies provide expert services in landscape maintenance, enhancement, construction, sweeping, portering, and snow and ice removal. Our customers benefit from reliable, proven teams dedicated to delivering quality results throughout every season.

Our distinction lies in a collaborative partnership approach that unites the various landscape brands integral to our organization. Founders who join Visterra are assured that their brand identity, entrepreneurial spirit, and legacy will be maintained, employees will have expanded opportunities for career advancement, and customer satisfaction will continue to flourish under the Visterra brand.

Visterra enhances partner company productivity and growth by facilitating access to significant capital expenditure investments and introducing new service offerings such as sweeping and portering. We streamline processes and procedures, provide comprehensive and extensive employee benefits, and ensure that experienced leadership maintains accountability for employee safety, wellbeing, and career development.

A key area in which Visterra distinguishes itself within the commercial landscaping sector is through our complimentary healthcare plan, regular health screenings and industry leading benefits (e.g., attractive



401k plan, paid life insurance, short term and long term disability, vision, etc.) for field labor teams—an initiative representing an annual investment of over \$4 million. Our exceptional benefit plans contribute to higher morale, enhanced employee retention, lower recruitment and training costs, and lead to a field-level turnover rate of less than one percent.

We also offer a range of programs to employees aimed at fostering workplace engagement, satisfaction and an enhanced overall experience. These initiatives comprise internal employee pulse surveys, engagement surveys conducted by independent third parties, quarterly all-hands meetings, comprehensive training and development opportunities, a promotion-from-within policy, and individual performance evaluations.

**Are you the founder of a commercial landscape services company and interested in exploring a partnership with Visterra?** If so, I personally invite you to reach out to me, or our Chief Development Officer, Ryan McGuire (rmcguire@vlgllc.com), to learn more about the possibility of planting your flag with Visterra and growing within our platform.

On behalf of our more than one thousand incredible employees across 12 states, thanks for taking a timeout to learn more about the great things happening at Visterra.

Alan Handley serves as President and Chief Executive Officer of Visterra Landscape Group, a Chicago-based leader in commercial landscaping services. Under his stewardship, Visterra has achieved substantial growth, with revenues increasing by 49 percent to reach \$119 million at the close of 2024, establishing it as the fifth fastest-growing landscape services firm nationally. Over the past two years, Visterra has completed eight partner acquisitions, elevating the company to a Top 30 industry ranking. The organization has been recognized twice as a Lawn & Landscape Best Places to Work in Landscaping winner and has received consecutive safety excellence awards from the National Association of Landscape Professionals.

For additional information, please visit [www.vlgllc.com](http://www.vlgllc.com).

**VISTERRA**  
LANDSCAPE GROUP

## VISTERRA RISING

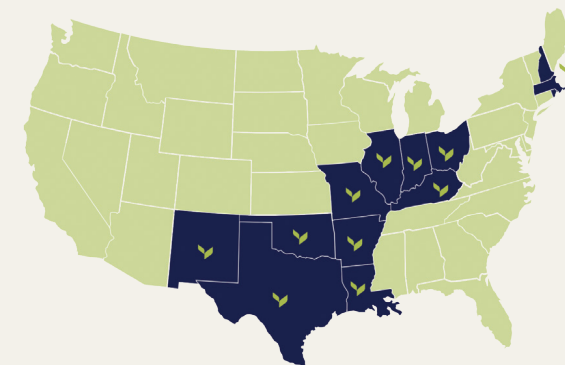
### Rapidly growing best-in-class commercial landscape service provider

- Focused on partner brand preservation, success and goodwill
- Decentralized operating model
- Access to capital for investing in growth and expanded service lines
- Dynamic career paths for existing employees with demonstrated history of promoting from within
- Entrepreneurial spirit of collaboration and challenging the status quo!



**“Visterra was the best positioned for Full Care to expand and do what we do on a daily basis. It was to give Full Care the vision and runway to grow with the right back office: from safety to better healthcare options. Keeping the name that we've established – keeping that brand – that's important to us.”**

— Nick Pelligreen, Founder, Full Care, Inc.



### LEADING COMMERCIAL LANDSCAPING PLATFORM

- ✓ TOP 30 in the industry; TOP 5 Fastest Growing
- ✓ Back-to-back winner: Lawn & Landscape's Best Places to Work in Landscaping (2025, 2024)
- ✓ Safety Excellence Awards, National Association of Landscape Professionals, (2025, 2024)
- ✓ Collective partner company landscape experience: 200+ years!
- ✓ Growing strong across the Northeast, Midwest and South



[www.vlgllc.com](http://www.vlgllc.com)

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